

) ABOUT PCM

PCM is a leading provider of Artificial Lift Systems for the Oil & Gas upstream industry, specialized in progressing cavity pump systems and associated services focused on performance management.

PCM offers comprehensive progressing cavity pump (PCP) technologies for Cold Extra Heavy Oil, Cold Heavy Oil, Conventional Medium to Light Oil, Shale & Tight Oil, Thermal EOR SAGD, Thermal EOR CSS and Gas Well Dewatering.

) PCM CORE VALUES GUIDE ALL OUR ACTIVITIES

PCM core values of **RESPECT, ENGAGEMENT AND EXCELLENCE** reflect our identity, our convictions and our promises. They guide all of our activities to meet the customer requirements and ensure his satisfaction.



) PCM ENABLERS



Worldwide customer proximity



Continous improvement



Operational excellence



People skills & care

) PCM MISSION IN OIL&GAS

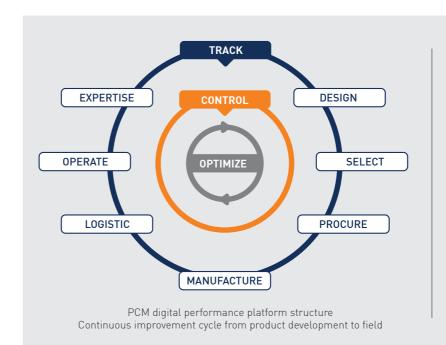
Our mission is to precisely understand our customers demands and expectations, provide them with the best performance control tools and offer them the most appropriate and cost effective innovative solutions.

) PCP OPERATIONS OPTIMIZATION

Commitment to lower costs of operation, higher productivity and environmental responsibility are priorities for Oil & Gas operators. With digital solutions, data records and analysis, PCM can help you manage and optimize your PCP operations.

) PREDICTING PERFORMANCES

Our PCP experts help you measure and evaluate your PCP systems in order to directly translate that knowledge into predictive analysis and improved performance management.



Track: ensure full traceability of products, by recording product data at each step of its lifecycle

Control: central database to access easily all products data in one single IT solution

Optimize: statistical analysis tools in order to provide operational alerts and to identify largest contributors to performance and best practices

) VALUE-ADDED PARTNERSHIP

Through performance management services our experienced staff delivers the best operational and financial results at each phase of the optimization cycle.

Performance analysis in collaboration with our clients leads naturally to new R & D projects. With a perfect understanding of our customers challenges, PCM can offer the most appropriate and innovative solutions. This is why we constantly push innovative projects through partnering with customers.

PROGRESSING CAVITY PUMP THEORY

Electric Submersible Pumps (ESP) have been the most recognized means of Artificial Lift System for high flow rates, and Sucker Rod Pumps (SRP) for low flow rates.

Over the last thirty years, new pump technologies have arrived - such as the PCP - bringing improved efficiency and performance to the market.

) PCM MOINEAU™ TECHNOLOGY

Principle

The Moineau pump consists of a single helical steel rotor turning inside a dual helical stator moulded in elastomer. When the rotor turns inside the stator a double chain of watertight cavities is created and fluid is transferred from the pump intake to the pump discharge without shearing the fluid.

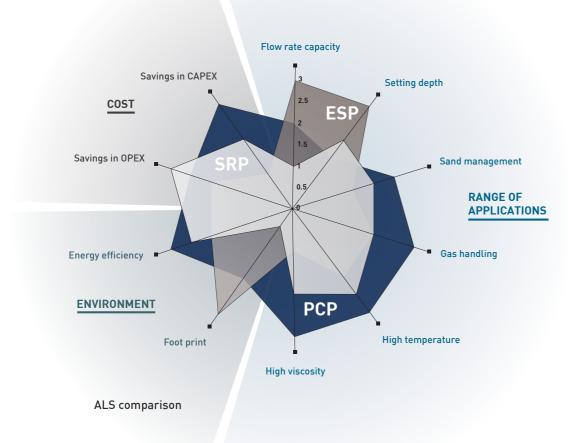


Easy production optimization

The PCP volumetric technology allows easy adjustment of production according to rotational speed. With a variable speed drive, the same equipment can cover a wide range of production rate.

PCP unique features

The PCP design is ideal for handling a wide range of viscosities, sand laden fluids and free gas. The PCP volumetric, non pulsating and emulsion free system steadily handles fluctuating well dynamics, viscosities or free gas content.



PCP APPLICATIONS

PCM provides a complete offer of surface and downhole equipment for each application.



COLD HEAVY OIL
CHOP / CHOPS / Extra Heavy Oil



LIGHT TO MEDIUM OILConventional shales and tight oil



THERMAL RECOVERY
SAGD / CSS / Steam flood



GAS WELL DEWATERING CSG / CBM

INDUSTRIAL EXCELLENCE



) ELASTOMER EXPERTISE

PCM owns and operates its elastomer formulations and injection facilities since its creation, over 85 years ago. We are one of the few manufacturers who still produce their own elastomers. Elastomer production is rooted in the history of the Company and is one of our core competencies. We develop formulas in our state-of-the-art laboratory using decades of real world experience.

We capitalize on our unique in-house expertise to provide the best match for your fluids and applications.

) MAIN ELASTOMERS USED IN OIL & GAS APPLICATIONS



	159
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	174

205

NITRILE - "4-wheel drive"

Most versatile with its high ACN content, providing top performance across many applications

SOFT NITRILE

High resistance to abrasion and top performer for handling solids with varying water cuts

2	
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HYDROGENATED NITRILE

For higher temperature (150°C) applications and H2S&CO₂ resistance



FLUORO CARBON

Best performer for higher aromatics, and a good choice when nitriles are no longer effective

SWELLING TEST

To select the most suitable elastomer, PCM performs swelling tests with oil samples from the field. For elastomer fine characterization with volatile fluids, we also propose our patented technology "In situ lab" allowing comparative and selective tests for most demanding applications. PCM's network of testing facilities is worldwide.



) AGILE ALL THE WAY

PCM is a one-stop company and we have full control of our PCP solutions, including R & D, manufacturing, distribution and service. Our scale and industrial strategy ensures that PCM remains agile enough to match most challenging conditions. This unique organization and status sets PCM apart from typical Artificial Lift System providers.

Off-Track offer - customized solutions

PCM has a great ability to adapt its solutions for specific client challenges and requests. With our highly skilled engineering team you will get:

- Responsive and relevant solutions when it comes to design and engineered special systems
- Fast-track deployment
- Strong project management expertise to provide the most cost-effective adapted solution.

Joint Industry Projects (JIPs) - new solution development

PCM constantly pushes innovative projects through codevelopment partnerships with customers. We believe that cross-fertilization of minds and the pooling of means (financial resources and expertise), result in a shared and durable success for the venture partners.

For over twenty years, PCM has been engaged in joint industry projects with some of our longstanding clients and welcomes any new project.

) PCM INNOVATION AT A GLANCE

- Strong DNA inherited from the PCP inventor
- Highly skilled and dedicated R&D entity
- Proven R&D methodology
- Numerical simulation capabilities
- Lab test facilities

- Advanced third party technical network
- 3 University partnerships
- 10 JIPs
- Over 20 patents using PCP

INNOVATION IS IN OUR DNA

Innovation and creativity have guided PCM's expansion for over 85 years. Backed by a stable shareholder with a longterm approach, PCM has always delivered breakthrough PCP innovations in Artificial Lift.



PCM with Robert Bienaimé.

_aunching of the ALS PCM RODEMIP PCP for downhole applications



PCP launching.

2012 Unique PCM software PCM Design &

PCM FliedTrack





Progressing cavity pump (PCP) invented by René Moineau co-founder of

1990's Launching of PCM MoineauTM pump range for Oil & Gas

2010

Launching of PCM







PROGRESSING CAVITY PUMPS RANGE

MODEL	DISPLACEMENT		HEAD		STATOR					ROTOR					
MODEL	m³/d/RPM	bpd/RPM	m	ft	Connection	0D mm	OD inch	LENGTH m	LENGTH ft	Connection	0D mm	OD inch	LENGTH m	LENGTH ft	Slugger
					PCI	M MOIN	IEAU™	2" 3/8 SE	RIES						
3E600	0,03	0,2	600	1970	2"3/8 EU	71	2,80	0,90	2,8	3/4"	40,0	1,57	1,40	4,7	
3E1200	0,03	0,2	1200	3940	2"3/8 EU	71	2,80	1,80	5,9	3/4"	40,0	1,57	2,30	7,6	X
3E2400	0,03	0,2	2400	7880	2"3/8 EU	71	2,80	3,60	11,8	3/4"	40,0	1,57	4,10	13,5	X
6E600	0,05	0,3	600	1970	2"3/8 EU	71	2,80	1,30	4,3	3/4"	38,0	1,50	1,79	5,9	
6E1300	0,05	0,3	1300	4270	2"3/8 EU	71	2,80	2,61	8,6	3/4"	40,0	1,57	3,09	10,1	X
6E2000	0,05	0,3	2000	6570	2"3/8 EU	71	2,80	3,91	12,8	3/4"	40,0	1,57	4,44	14,6	X
6E2600	0,05	0,3	2600	8540	2"3/8 EU	71	2,80	5,22	17,1	3/4"	40,0	1,57	5,71	18,7	X
16E800	0,17	1,1	800	2630	2"3/8 EU	71	2,80	3,60	11,9	3/4"	38,0	1,50	4,10	13,5	
16E1200	0,17	1,1	1200	3940	2"3/8 EU	71	2,80	5,40	17,7	3/4"	38,0	1,50	5,90	19,4	X
16E1600	0,17	1,1	1600	5250	2"3/8 EU	71	2,80	7,21	23,6	3/4"	38,0	1,50	7,71	25,3	X
35E600	0,35	2,26	600	1970	2"3/8 EU	71	2,80	5,64	18,5	3/4"	40	1,57	6,01	19,7	
35E800	0,35	2,26	800	2630	2"3/8 EU	71	2,80	7,44	24,4	3/4"	40	1,57	7,81	25,6	
35E1000	0,35	2,26	1000	3290	2"3/8 EU	71	2,80	9,24	30,3	3/4"	40	1,57	9,62	31,6	
					P.C.I	A MOIN	IE A LITM	2" 7/8 SE	DIEC						
13E650	0.12	0.0	CEO.	24.40	2"7/8 EU					7/0"	44.0	1 72	2.22	7.4	
	0,13	0,8	650	2140		80	3,15	1,74	5,9	7/8"	44,0	1,73	2,22	7,4	v
13E1300	,	0,8	1300	4270	2"7/8 EU	80	3,15	3,48	11,4	7/8"	44,0	1,73	4,10	13,5	X
13E2000 •••		0,8	2000	6570	2"7/8 EU	80	3,15	5,22	17,1	1"	50,0	1,97	5,70	18,7	X
13E2600 ••		0,8	2600	8540	2"7/8 EU	80	3,15	6,97	22,9	1"	50,0	1,97	7,44	24,4	X
13E3300	- '	0,8	3300	10830	2"7/8 EU	80	3,15	8,71	28,7	1"	50,0	1,97	9,18	30,2	X
22E600	0,22	1,4	600	1970	2"7/8 EU	86	3,39	2,61	8,7	3/4"	43,0	1,69	3,20	10,6	
22E1200	0,22	1,4	1200	3940	2"7/8 EU	86	3,39	5,22	17,1	7/8"	43,0	1,69	5,70	18,7	X
22E1800	0,22	1,4	1800	5910	2"7/8 EU	86	3,39	7,83	25,7	1"	50,0	1,97	8,35	27,4	X
22E2400	0,22	1,4	2400	7880	2"7/8 EU	86	3,39	10,44	34,3	1"	50,0	1,97	11,02	36,2	X
48E600	0,49	3,1	600	1970	2"7/8 EU	86	3,39	5,22	17,1	1"	50,0	1,97	5,70	18,7	
48E900	0,49	3,1	900	2960	2"7/8 EU	86	3,39	7,83	25,7	1"	50,0	1,97	8,35	27,4	
48E1200	0,49	3,1	1200	3940	2"7/8 EU	86	3,39	10,44	34,3	1"	50,0	1,97	11,00	36,2	
					PC	M MOIN	IEAU™	3" 1/2 SE	RIES						
12E1400	0,12	0,8	1400	4600	3"1/2 EU	96	3,78	2,75	9,0	1"	52,0	2,05	3,22	10,7	
12E1800		0,8	1800	5910	3"1/2 EU	96	3,78	3,65	11,1	1"	52,0	2,05	3,90	13,6	
24E650		1,6	660	2170	3"1/2 EU	96	3,78	2,03	6,8	1"	51,0	2,01	2,50	8,3	
24E1300		1,6	1300	4270	3"1/2 EU	96	3,78	4,07	13,4	1"	51,0	2,01	4,54	14,1	Х
24E2000		1,6	2000	6570	3"1/2 EU	96	3,78	6,10	20,0	1"	51,0	2,01	6,57	21,6	X
24E2600	0,26	1,6	2600	8540	3"1/2 EU	96	3,78	8,14	26,7	1"	51,0	2,01	8,61	28,2	X
32E800	0,34	2,1	800	2630	3"1/2 EU	96	3,78	2,75	9,0	1"	51,0	2,01	3,22	10,7	
32E1500	0,34	2,1	1500	4930	3"1/2 EU	96	3,78	5,50	18,1	1"	51,0	2,01	6,00	19,8	X
32E2200	0,34	2,1	2200	7220	3"1/2 EU	96	3,78	8,26	27,1	1"	51,0	2,01	8,80	28,1	X
32E3000	0,34	2,1	3000	9850	3"1/2 EU	96	3,78	11,00	36,2	1"1/8	51,0	2,01	11,55	37,1	X
40E600	0,40	2,5	600	1970	3"1/2 EU	96	3,78	2,75	9,0	1"	51,0	2,01	3,30	10,8	_^_
40E1200	0,40	2,5	1200	3940	3"1/2 EU	96	3,78	5,50	18,0	1"	51,0	2,01	6,00	19,7	X
40E1800	0,40	2,5	1800	5910	3"1/2 EU	96	3,78	8,26	27,1	1"	51,0	2,01	8,80	28,9	X
40E2400	0,40	2,5	2400	7880	3"1/2 EU	96	3,78	11,00	36,2	1"1/8	51,0	2,01	11,55	37,1	X
63E800	0,40	4,2	800	2630	3"1/2 EU	96	3,78	5,50	18,0	1"	51,0	2,01	6,00	19,7	
63E1200	0,66	4,2	1200	3940	3"1/2 EU	96	3,78	8,26	27,1	1"	51,0	2,01	8,80	28,9	
63E1600	0,66	4,2	1600	5250	3"1/2 EU	96	3,78	11,00	36,2	1"1/8	51,0		11,55	37,1	

PCM Moineau™	Full range of in-house elastomers specifically designed for Oil & Gas
PCM Slugger	Hydraulically Regulated Progressing Cavity Pump (HRPCP) for multiphase pumpi
PCM Vulcain™	All Metal Progressing Cavity Pump (AMPCP) for thermal application
Meavy Lift	A selection of PCP geometries dedicated to the harsh environments of high viscos

Heavy Lift and solids production.

Example of designation: **xx E yyyy xx** : m³/d at 100 rpm and 0 head, **E**: stands for Elastomer - **V** stands for PCM Vulcain™ **yyyy**: head capability in meters.

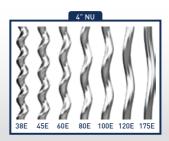
					P	СМ МО	INEAU	™ 4" SEF	RIES						
38E1000 🍑	0,38	2,4	1000	3290	4" NU	109	4,29	2,88	9,6	1"1/8	57,5	2,26	3,46	11,4	
38E2000	0,38	2,4	2000	6570	4" NU	109	4,29	5,76	18,1	1"1/8	57,5	2,26	6,29	20,8	X
45E800	0,46	2,9	800	2630	4" NU	109	4,29	2,88	9,6	1"1/8	57,5	2,26	3,46	11,4	X
45E1600	0,46	2,9	1600	5250	4" NU	109	4,29	5,76	18,9	1"1/8	58,0	2,28	6,29	20,6	X
45E2400	0,46	2,9	2400	7880	4" NU	109	4,29	8,64	28,4	1"1/8	58,0	2,28	9,25	30,4	Х
45E3200	0,46	2,9	3200	10500	4" NU	109	4,29	11,53	37,1	1"1/8 Mod	57,5	2,26	12,21	40,1	X
60E600	0,61	3,8	600	1970	4" NU	109	1,29	2,88	9,6	1"1/8	57,5	2,26	3,46	11,4	X
S0E1200	0,61	3,8	1200	3940	4" NU	109	4,29	5,76	18,9	1"1/8	57,5	2,26	6,29	20,6	X
S0E1800	0,61	3,8	1800	5910	4" NU	109	4,29	8,64	28,4	1"1/8	57,5	2,26	9,25	30,4	Х
60E2400	0,61	3,8	2400	7880	4" NU	109	4,29	11,53	37,8	1"1/8	57,5	2,26	12,21	40,1	X
80E450	0,81	5.1	450	1480	4" NU	109	4.29	2.88	9,6	1"1/8	57,5	2,26	3.46	11,4	
80E900	0,81	5,1	900	2960	4" NU	109	4,29	5,76	18,9	1"1/8	57,5	2,26	6,29	20,6	
30E1350	0,81	5,1	1350	4430	4" NU	109	4,29	8,64	28,4	1"1/8	57,5	2,26	9,25	30,4	Х
30E1800	0,81	5,1	1800	5910	4" NU	109	4,29	11,53	37,8	1"1/8	57,5	2,26	12,21	40,1	X
100E800	0,99	6,2	800	2630	4" NU	109	4,29	5,76	18,9	1"1/8	58,5	2,30	6,29	20,6	
00E1200	0,99	6,2	1200	3940	4" NU	109	4,29	8,64	28,4	1"1/8	58,5	2,30	9,25	30,4	X
00E1600	0,99	6,2	1600	5250	4" NU	109	4,29	11,53	37,8	1"1/8	58,5	2,30	12,21	40,1	X
120E600	1,27	8,0	600	1970	4" NU	109	4,29	5,76	18,9	1"1/8	57,5	2,26	6,29	20,6	_^
120E900	1,27	8.0	900	2960	4" NU	109	4.29	8,64	28,4	1"1/8	57,5	2,26	9.25	30,4	
20E1200	1,27	8,0	1200	3940	4" NU	109	4,29	11,53	37,8	1"1/8	57,2	2,25	12,21	40,1	Х
	1,77	11,2	600	1970	4" NU	109	4,29	,	28,4	1"1/8	,	2,25	9,25	'	^
175E600 175E800	1,77	11,2	800	2630	4" NU	109	4,29	8,64 11,53	37,8	1"1/8	57,5 57,2	2,25	12,21	30,4 40,1	X
732000	1,77	11,2	000	2000	7 110	103	4,20	11,00	37,0	1 1/0	51,2	2,20	12,21	70,1	
					P	CM MO	INFALIT	M 5" SEF	RIFS						
36E2000	0,86	5,4	2000	6570	5" CSG	138	5,43	8,49	27,9	1"1/8	74,0	2,91	9,01	29,6	Х
15E1600	1,19	7,5	1600	5250	5" CSG	138	5,43	8,49	27,9	1"1/8	74,0	2,91	9,01	29,6	X
50E1200	1,52	9,6	1200	3940	5" CSG	138	5,43	8,49	27,9	1"1/8	74,0	2,91	9,01	29,6	X
200E860	2,16	13,6	860	2830	5" CSG	138	5,43	8,49	27,9	1"1/8	74,0	2,91	9,01	29,6	
310E800	3,06	19,2	800	2630	5" CSG	138	5,43	11,33	37,2	1"1/8	76,0	3,0	11,86	38,9	
	0,00	.0,2	1 000	2000	0 000	.00	0,.0	,00	0.,2	,0	. 0,0	0,0	,00	00,0	
					PCI	M MOIN	IEAU™	6" 5/8 SE	RIES						
85E1500	1,94	12,2	1500	4930	6"5/8 BUT	170	6,69	8,49	27,9	1"1/8 Mod	93,0	3,66	9,01	29,6	Х
					P	CM VU	LCAIN™	4" SER	IES						
	0.80	5,0	660	2170	4" NU	115	4,53	5,88	19,4	1"1/8	57,5	2,26	6,17	20,3	
80V660	0,00											2,26	9,25	30,4	
	0,80	5,0	1000	3290	4" NU	115	4,53	8,96	29,4	1"1/8	57,5	2,20	9,20	,	
30V1000		5,0 5,0	1000	3290 4430	4" NU 4" NU	115 115	4,53 4,53	8,96 11,84	29,4 38,9	1"1/8 1"1/8	57,5 57,5	2,26	12,00	39,4	
B0V1000 B0V1350	0,80	,						,			,		,		
B0V1000 B0V1350 110V500	0,80 0,80	5,0	1350	4430	4" NU	115	4,53	11,84	38,9	1"1/8	57,5	2,26	12,00	39,4	
80V660 80V1000 80V1350 110V500 110V750 110V1000	0,80 0,80 1,10	5,0 6,9	1350 500	4430 1650	4" NU 4" NU	115 115	4,53 4,53	11,84 5,88	38,9 19,4	1"1/8 1"1/8	57,5 57,5	2,26 2,26	12,00 6,17	39,4 20,3	
B0V1000 B0V1350 110V500 110V750	0,80 0,80 1,10 1,10	5,0 6,9 6,9	1350 500 750	4430 1650 2470	4" NU 4" NU 4" NU	115 115 115	4,53 4,53 4,53	11,84 5,88 8,96	38,9 19,4 29,4	1"1/8 1"1/8 1"1/8	57,5 57,5 57,5	2,26 2,26 2,26	12,00 6,17 9,25	39,4 20,3 30,4	
80V1000 80V1350 110V500 110V750	0,80 0,80 1,10 1,10	5,0 6,9 6,9	1350 500 750	4430 1650 2470	4" NU 4" NU 4" NU 4" NU	115 115 115 115	4,53 4,53 4,53 4,53	11,84 5,88 8,96	38,9 19,4 29,4 38,9	1"1/8 1"1/8 1"1/8	57,5 57,5 57,5	2,26 2,26 2,26	12,00 6,17 9,25	39,4 20,3 30,4	
80V1000 80V1350 110V500 110V750 10V1000	0,80 0,80 1,10 1,10	5,0 6,9 6,9	1350 500 750	4430 1650 2470	4" NU 4" NU 4" NU 4" NU	115 115 115 115	4,53 4,53 4,53 4,53	11,84 5,88 8,96 11,84	38,9 19,4 29,4 38,9	1"1/8 1"1/8 1"1/8	57,5 57,5 57,5	2,26 2,26 2,26	12,00 6,17 9,25	39,4 20,3 30,4	
80V1000 80V1350 110V500 110V750 10V1000	0,80 0,80 1,10 1,10 1,10	5,0 6,9 6,9 6,9	1350 500 750 1000	4430 1650 2470 3290	4" NU 4" NU 4" NU 4" NU	115 115 115 115 115	4,53 4,53 4,53 4,53 4,53	11,84 5,88 8,96 11,84	38,9 19,4 29,4 38,9	1"1/8 1"1/8 1"1/8 1"1/8	57,5 57,5 57,5 57,5	2,26 2,26 2,26 2,26 2,26	12,00 6,17 9,25 12,00	39,4 20,3 30,4 39,4	
80V1000 80V1350 110V500 110V750 110V1000 220V500 220V750	0,80 0,80 1,10 1,10 1,10	5,0 6,9 6,9 6,9	1350 500 750 1000	4430 1650 2470 3290	4" NU 4" NU 4" NU 4" NU 4" NU PCI	115 115 115 115 115 115	4,53 4,53 4,53 4,53 4,53 CAIN TM 2	11,84 5,88 8,96 11,84 4" 1/2 SE 5,91	38,9 19,4 29,4 38,9 ERIES	1"1/8 1"1/8 1"1/8 1"1/8	57,5 57,5 57,5 57,5 72,2	2,26 2,26 2,26 2,26 2,26	12,00 6,17 9,25 12,00	39,4 20,3 30,4 39,4	
80V1000 80V1350 110V500 110V750	0,80 0,80 1,10 1,10 1,10 2,20 2,20	5,0 6,9 6,9 6,9 13,8 13,8	1350 500 750 1000 500 750	4430 1650 2470 3290 1650 2470	4" NU 4" NU 4" NU 4" NU 4" NU PCI 4"1/2 EU 4"1/2 EU	115 115 115 115 115 115 M VUL 0 135 135	4,53 4,53 4,53 4,53 4,53 CAIN TM 2 5,31 5,31	11,84 5,88 8,96 11,84 4" 1/2 SE 5,91 8,80	38,9 19,4 29,4 38,9 ERIES 19,5 28,9	1"1/8 1"1/8 1"1/8 1"1/8	57,5 57,5 57,5 57,5 72,2 72,2	2,26 2,26 2,26 2,26 2,26	12,00 6,17 9,25 12,00 6,20 9,02	39,4 20,3 30,4 39,4 20,4 29,6	

m³/d/RPM bpd/RPM m ft Connection OD mm OD inch LENGTH m LENGTH ft Connection OD mm OD inch LENGTH m LENGTH ft

















PCM Slugger

www.pcmals.com

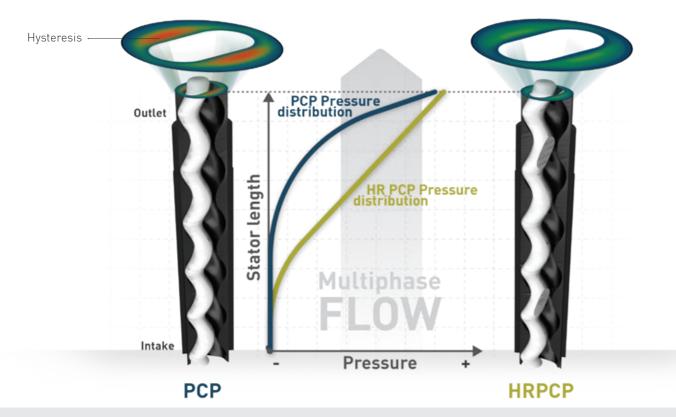
PCM VulcainTM

www.pcmals.com

) HR PCP TECHNOLOGY FOR GAS MANAGEMENT

The PCM exclusive and patented hydraulically regulated PCP, PCM Slugger pushes the limits of the conventional progressing cavity pumps to handle the highest gas void fraction. This enables you to bring gassy wells that can't be produced using conventional ALS, back on stream..

The hydraulic regulators incorporated in the rotor design make PCM Slugger PCP (HRPCP) a highly versatile choice for variable and changing pumping conditions.



) ALL METAL PCP TECHNOLOGY DEDICATED TO THERMAL RECOVERY

PCM unique and patented high temperature PCP technology, PCM Vulcain[™] boosts usual PCP temperature limitation up to 350°C/660°F.

With a metal stator replacing the elastomer, the PCM Vulcain™ All-Metal PCP (AMPCP) features the same geometry and advantages as a conventional PCP with the elimination of rubber temperature limitations. It runs at low intake pressure; keeps good volumetric efficiency (even when pumping 100% water and steam); and handles very viscous fluid without rod fall issues in the cold production phase. These features make the AMPCP technology highly versatile as it is virtually unaffected by transient periods such as: SAGD warm-up period; beginning or end of the production in CSS; erratic heat front propagation or fluctuation during steam flood production.



THERMAL EOR

- SAGD
- CSS
- Steam flood

AVAILABLE MODELS

- 80V 660/1000/1350
- 110V 500/750/1000
- 220V 500/750/1000
- 300V 400/600/800



Benefits

- Balanced pressure and temperature along the pump
- Optimum production (increase your oil and gas production by operating at lower submergence)
- Longer run life, no gas lock
- Lower power consumption

Performances

- Hydraulic regulators incorporated in the rotor
- Pressure: up to 330 bar / 4800 psi
- Flowrate: up to 570 m³/d (3 600 bfpd)
- Range: 37 models
- GVF: 90% of free gas at pump intake

Benefits

- More robust than ESP
- Outperforms SRP overall efficiency
- Lower life cycle costs
- Stays efficient with any water cut
- Through stator steaming
- No heavy work over before and after steaming
- Above 4 years life span achieved
- Wide range of viscosities (1-10 000+ cP)

Performances

- Max. production flowrate: 5 650 bfpd / 900m³/d
- Max. pressure: up to 135 bar / 2 000 psi
- Max. temperature: 350°C / 660°F
- \bullet Max. DLS: 14°/ 30 m 14° / 100 ft

Best artificial lift system for unconventional oil production meeting the requirements of all thermal recovery methods.

11

of conventional oil recovery.

Ideal for mature field revitalization, gassy wells, gas well deliquification or simply to increase productivity

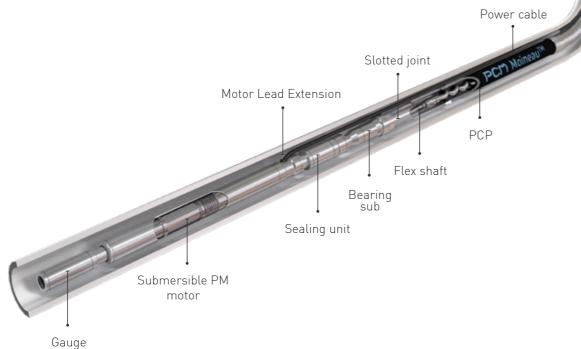




THE PCP SOLUTION FOR HIGHLY DEVIATED WELLS AND OFFSHORE OPERATIONS

The Electrical Submersible PCP (ESPCP) is a **ROD FREE SYSTEM** that combines the advantages of ESP downhole motor with the benefits inherent to PCP technology. Removing the rod string and driving the PCP with a downhole motor provides an alternative PCP system to avoid rod pump facing recurrent parted rods and tubing failures in case of high dogleg severity wells. This system also outperforms ESPs, facing early failures (gas lock, sand wear, low efficiency).

PCM offers an energy-saving solution with an ESPCP system that uses a submersible Permanent Magnet Motor (PMM).



Benefits

- Higher well performance and reliability
- Improve PCP performance (remove flow area restriction from rod/centralizers)
- No gas lock
- Maintenance free
- Suitable for Offshore

Features

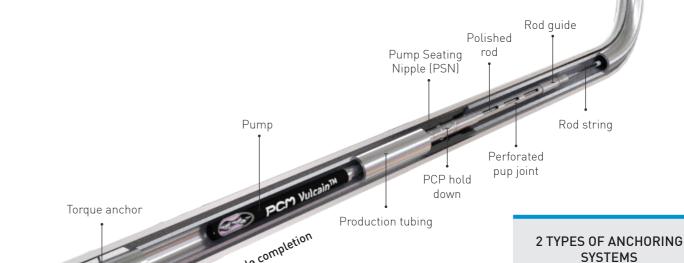
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- High performance downhole PMM with sensor-less drive control technology
- Constant torque over a wide range of speed 50-500 RPM
- Lower foot print

An attractive artificial lift solution for production wells with high Dog Leg Severity, fields requiring power savings as well as for ESP conversion to offset declining wells.

) THE PCP SOLUTION FOR LIGHT WORKOVER OPERATIONS

The Insert PCP is a through tubing retrievable system allowing to run in hole and to pull-out from the well the rotor and stator using only a light pulling unit. Insert PCP helps to significantly reduce your OPEX and downtime costs by eliminating the need for heavy workover rig.



Tubing 3" 1/2	3E / 6E / 16E / 35E	600 bdp @ 1 000 m (3 300 ft) 100 bdp @ 2 000 m (6 600 ft)
	3E / 6E / 16E / 35E	
Tubing 4" 1/2	13E / 22E / 48E	1 000 bdp @ 1 500 m (4 900 ft) 600 bdp @ 2 000 m (6 600 ft)
	12E / 24E / 32E / 40E / 63E	000 bup tu 2 000 fff (0 000 ft)

Features

- Rotor/stator pre-assembly prior running in hole
- Anchoring systems options: nipple installation on the tubing string or innovative packer system

Nipple Seating

Nipple less

Cost effective solution to reduce downtime and rig costs. Easy run for a secondary ALS completion.

• Reduce work over intervention time and cost

• Stator replacement by pulling out only the rod string

• Suitable for deviated wellbores and sour applications

• Possibility to flush by the pump to circulate fluid

• Ideal for limited rig access and rig availability

13

Benefits



TUBING STRING

ROD STRING

The tubing string completion is adapted to well conditions to ensure the best operational efficiency

THE BASICS



CROSS OVER - Connect any bottom hole items

- BOX/BOX or BOX/PIN or PIN/BOX
- All types of thread connections as per API 5CT
- From 2"3/8 to 6"5/8



- Permit easy lift of the stator assembly during the installation
- Allow rotor head eccentric motion while in operation
- Available in 2"7/8, 3"1/2, 4"1/2, 5", 6"5/8 in 4,6 or 8 ft length



- Provide a stand-off length to anticipate rods elongation
- Several sizes available with option for short, XL or slotted configurations
- Top bushing option upon request (product not available for Canada and USA)



TORQUE ANCHOR - Prevent tubing back-off

- Handle high torque, reliable and robust design
- For casing 4"1/2 to 9"5/8 with connection 2"3/8 to 5"1/2
- Repair Kit available for anchor blocks

THE ADVANCES [optional]



FLUSH VALVE - Avoid solids accumulation above the pump

- Automatic sliding sleeve activated by hydrostatic pressure
- Tubing fluid column is directly flushed to the annulus
- Minimize backspin



TUBING DRAIN - Release tubing fluid column prior POOH

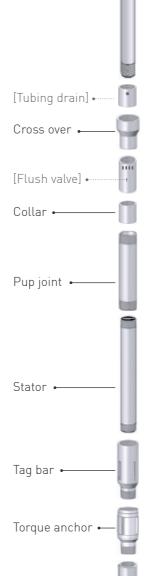
14

- Shear pin activated by tubing pressure
- Easy workover after parted rods



) GAS SEPARATOR - Limit free gas intake

- Installed below the Torque Anchor
- Free gas directly vented to the casing



[Gas separator] •

Tubing •

Rod string completion is carefully designed to suit your project, well profile, torque requirements and service tools available on site.

THE BASICS



POLISHED ROD - Ensure an appropriate sealing

- 11 to 44 ft length
- 1"1/4, 1"1/2 and other size available on request

SUCKER RODS - Rod string



- Size adapted to torque requirements and tubing size.
- Grad D or high strength available
- 3/4", 7/8",1", 1"1/8, 1"1/4, 1"1/2

PONY RODS - Adjust rod string length

- Available in 2,4,6,8,10,12 ft
- Any SR size available



COUPLINGS - Connect rod string elements

- Polished rod to sucker rod
- Sucker rod to sucker rod or to centralizers



CENTRALIZERS - Prevent tubing wear

- Non-rotating centralizers
- Spindle/sleeve type
- Available for high temperature (metallic sleeve)

ALTERNATIVE OPTIONS [optional]



HOLLOW RODS - Possibility to inject through rod string

- Coming from seamless pipes
- Flush joint to reduce tubing wear



CONTINUOUS RODS - Highly deviated well, faster RIH

15

- High torque capabilities
- Continous design to reduce tubing wear



PADDLE ROTOR - Avoid solid plugging

- 2ft extra length flattened rotor
- Break solids accumulation at stator suction

Polished rod -Polished rod coupling Pony rods • Rod centralizer Sucker rods [Hollow rod or continuous rod] Pony rod • Rotor head coupling Rotor [Paddle rotor] •--



SURFACE DRIVES



SURFACE EQUIPMENT

User friendly PCP interface / Settable alarms / Internal data storage / Easy data transmission

PCM Drivers are safe and reliable surface PCP driveheads. They drive the rotation of the rotor, control backspin rotation, support the weight of the rod string and seal around the polished rod.





▶ PCM DRIVER™ BELTS DRIVEHEAD

B50: 50HP / 9.5T / 1440Nm **B100**:100HP/13,7T/2440Nm

- Safe & reliable ISO15 136-2 & 2 006/42/CE compliant
- User friendly Sliding light cover
- Smart maintenance Easy access to wear parts



) PCM PM-100 DIRECT **DRIVEHEAD PMM**

- Highly efficient Permanent Magnet Motor with hollow shaft
- Failsafe resistive braking system through VFD
- Low maintenance and easy installation



) PCM G-75H HYDRAULIC **DRIVEHEAD**

- 75HP Gear Driven
- Integrated pressurized Stuffing Box with oil circulation
- Power pack available with several options

) PCM IPAC - VSD with Intelligent **Pump Automation Controller**

- Integrated Variable Frequency Drive
- PLC/HMI with PCP interface

Performances

- Power supply: 380-480 / 535-690 VAC
- Frequency: 50 or 60 hz
- DANFOSS VSD: 11 to 90kW (15 to 120HP) FC202 - 110% overload FC302 - 160% overload
- Enclosure: IP55 or Nema 3R
- Environment: -10°/ +50°C (+14 / +120°F) option: -40°C/-40°F 95% Humidity

Note: provided by default with its stand

> PCM IPAC MINI - Intelligent **Pump Automation Controller**

Benefits

- Plug-and-play with most of existing VSD brand [ABB, Siemens, Leroy Somer, Danfoss, Schneider, ...]
- PLC/HMI with PCP interface

Performances

- Power supply: 230 / 380-480 / 535-690 VAC
- Frequency: 50 or 60 hz
- Enclosure: IP65 or Nema 4
- Environment: -10°/ +50°C (+14 / +120°F) 95% Humidity



ELECTRIC MOTOR - Asynchronous motor adapted for PCP operations

- High efficiency motor
- IEC Exna , IEC ExD, NEMA explosion proof or GOST standard
- From 11 kW to 90Kw, 4 Poles or 6 poles motor
- Feet or flange mounted type



IBOP - Integrated blow out preventer for safe PCP oilfield operation

- Standard or High Temperature available
- Top and bottom connections available in studded, flanged or threaded
- Single or Dual Ram: blind, sealing 1"1/4, 1"1/2, 0 to 1"1/2 or rod clamping

> SEALING UNIT OPTIONS - Environment friendly sealing system



Stuffing box Sealing is ensured by packing set and bronze bushings.



No leak

16

Sealing is ensured by dynamic seals on a tungsten carbide coated shaft and special filtration packing set.



Pressurized SB Sealing is ensured by packing set arround a

ydraulically pressurized tungsten carbide coated



TUBING ROTATOR - Extend tubing string life in deviated well

- Manual drive or electric drive to rotate the tubing string
- Downhole clutch swivel
- Several sizes available 11", 9", 7"1/16 in 2 000, 3 000 or 5 000 PSI





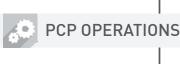






) YOUR OPERATION

By service, we mean understanding the operational needs of a client and offering him adapted support, with reliable options for decision to optimize his assets. PCP operations include a variety of actions, some of which you can decide to enhance:



S	SELECT	SUPPLY	OPERATE	EXPERTISE	OPTIMIZE
	Well candidate	QA/QC	Install	Trouble shoot	Track
	Well data	Transport	Start up	РООН	Analyze
	Technology	Handle	Run	Failure analysis	Recommend
	Design	Store	Maintain	Repair	Decide
	Equipment	Inventory	Monitor	Test	Implement •

) OUR OFFER

Once you have decided on the PCP operation you want to optimize, you can identify the level of needed support through the different PCM Service Packs. To ensure the same level of service to all our customers, we deploy the adapted service resources and operate following the PCM's established and field proven processes.

	PCM SERVICE PACK	AUDIT	T	RAININ	NG	CALL OUT		SERVICI CONTRA			RENTING
	PCM SERVICE RESOURCES	STAFF	TOOL		WOF	RKSH0P	SOFTWARE		PROCEDURE		REPORT
X	PCM SERVICE MANAGEMENT	HSE		QUALITY		COMPETENC		CE		(PERIENCE SHARING	

18

PCM offers a unique and efficient methodology to identify quick wins and priorities for PCP operation optimization.

) WORKFLOW, ANALYSIS & REPORTING

We collect breadth of information through office interview, data collection, field visit and failure analysis. Based on PCP operation questionnaire, well completion and monitoring sheet as well as failure analysis procedure, we conduct a four-axis PCP performance analysis:



AXIS #1 Client KPI & challenges

Identify client KPI and main challenges and focus PCM analysis and recommendation on those challenges.



AXIS #2 PCP operations process evaluation

Attend and evaluate each PCP operation to identify (if any): performance bottle necks, risks, quick wins or major opportunities for improvements.



AXIS #3 Failure analysis

Identify and develop understanding of repetitive/recurrent POOH, failed equipment, failure root cause through in depth analisis.



XIS #4

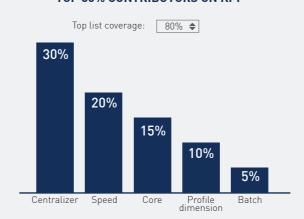
Statistical analysis of PCP performance

Using Minitab© software and the Kaplan Meier method, PCM has developed an efficient and unique statistical methodology to evaluate and identify the key contributors to PCP system performance and/or failures.

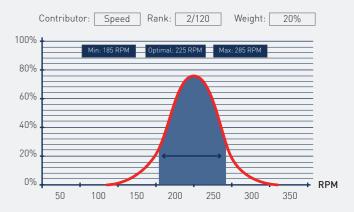
EXAMPLE OF AUDIT STATISTICAL ANALYSIS

19

TOP 80% CONTRIBUTORS ON KPI



BEST PRACTICES RECOMMENDATION





PCM has extensive field experience and knowledge covering a broad range of activities.

We can mobilize worldwide, 7 different levels of PCP competencies:

- PCP Operation Manager
- PCP Application Engineer
- PCP Service Manager
- PCP Service Workshop Manager
- PCP Field Engineer
- PCP Field Technician
- PCP Field Worker









PCM SERVICE RESOURCES

) SOFTWARE

PCM provides high standard innovative PCP solutions for Artificial Lift with unique in-house software.



) PCM DESIGN

PCM Design is a user-friendly web based software for selection, completion design, evaluation and optimization of PCP Artificial Lift Systems with suitable reporting.

Online

- Stay connected anytime, anywhere
- Automatic updates to the latest version

Simple

20

- Intuitive, easy to understand and simple
- Minimized data input time

- Optimize and support your PCP system throughout its lifecycle
- behavior

- Understand in-field

field track

) PCM FIELD TRACK

PCM Field Track software is an online application to support service activities and provide adapted reporting to our clients. It measures PCP system performance all along its life from storage to tear down.

PCP operations management tool

- Inventory Management
- Data & Event Recording
- Failure Analysis Tracking
- Key Performance Indicators

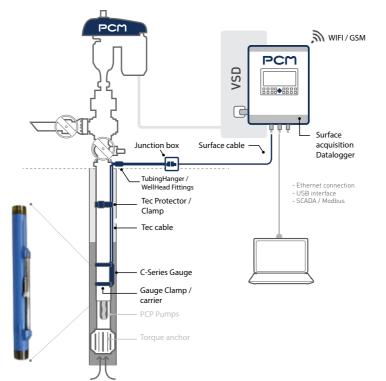
PCM SERVICE RESOURCES

) MONITORING

PCM provides monitoring tools dedicated to PCP wells in order to improve production well performance.

DOWNHOLE GAUGES

Our permanent downhole Capacitance gauges provide real time downhole monitoring with reliable information, in order to protect PCP equipment and optimize production.



Benefits

- Improve MTBF and reduce work over
- Automatic alarms and safe trips
- Prevent dry running of your PCP's
- Possibility to setup PID regulation from VSD to maintain a constant dynamic level
- Real-time view of your well and PCP conditions
- History in case of PCP's failure

Specifications

- Single P/T + option on Vibration
- Dual P/T + option on Vibration
- Rated 1 500/5 000PSI & 150°C
- Downhole cable = bare cable or TEC
- Surface panel= Gauge signal interface in Data logger or integrated in PCM IPAC

SURFACE WELL ANALYZER

The echometer is a computerized instrument for acquiring liquid level data and acoustic pressure transient data, in order to protect your PCP and optimize production.



MANUAL

Mobil unit for well-to-well monitoring by field technician



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AUTOMATIC Permanently installed on well

Record and automatically transmit fluid level at regular time intervals.



PCM provides a more comprehensive solution to its customers by offering local services with appropriate testing tools.

) PCP TEST BENCH

In remote areas, maximize equipment uptime, and ROI, with a simple and limited maintenance test bench design.

Benefits

- ISO15136 Compliant
- Test all ranges of PCPs technologies: PCM Moineau™, PCM Moineau™ HR, PCM Vulcain™
- Test all PCP manufacturer pumps
- Electronic flow meters or manual reading
- Automatic or manual driven pump support
- Quick connectors at intake & discharge

Performances

- Up to 6"5/8 connections
- Up to 12m long pump50 to 200 HP drive equipment
- Up to 960 m³/d
- Up to 260 bars





) ELASTOMER COMPATIBILITY LABORATORY

The elastomer compatibility test is part of the PCM PCP Service workshop. PCM's network of testing facilities is available worldwide.

Input

- Oil gravity
- Temperature
- Pressure

Records (before / after)

- Weight
- Volume

• Hardness

Test Duration

• 2 weeks

) PCM ELASTOMER IN SITU LAB

- Swelling test in real well conditions
- Elastomer basket run in the well below stator suction
- Patented technology



) FAILURE ANALYSIS TOOLS

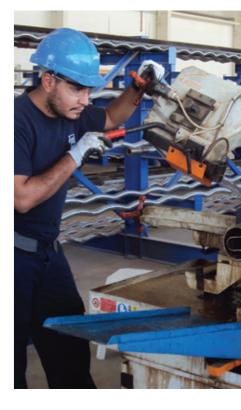
PCM SERVICE RESOURCES

PCM has adapted workshop tools and procedures to identify and record POOH reasons, failed equipment, failure root cause through in depth analysis.









PCM SERVICE RESOURCES) INSTALLATION TOOLS

We provide a full range of dedicated tools that will help you save time and money and minimize the risk of installation issues.





Sucker rod elevator

Sucker rod wrench





Polished rod bullet

Polished rod safety clamp

23





Artificial Lift Solutions

ABOUT PCM



Founded in 1932 by René Moineau, the inventor of the Progressing Cavity Pump, and Robert Bienaimé, from Gévelot Group, **PCM** is today one of the world's leading manufacturers of positive displacement pumps and fluid-handling equipment.

To meet demand around the globe while adapting to specific considerations in the different regions in which we operate, PCM has established a strategy of localized organisations designed to promote commercial and industrial proximity to customers and enhance operational efficiency. Today, PCM is divided into four clusters and has 27 entities worldwide, gathering employees from 38 different nationalities.